
Gwinnett Tech Foundation, Inc. and Subsidiary

Consolidated Financial Reports

June 30, 2012 and 2011

CONTENTS

| | |
|---|---|
| INDEPENDENT AUDITORS' REPORT ON THE FINANCIAL STATEMENTS | 1 |
| FINANCIAL STATEMENTS | |
| Consolidated statements of financial position | 2 |
| Consolidated statement of activities, June 30, 2012 | 3 |
| Consolidated statement of activities, June 30, 2011 | 4 |
| Consolidated statements of cash flows | 5 |
| Notes to consolidated financial statements | 6 |



INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Gwinnett Tech Foundation, Inc. and Subsidiary
Lawrenceville, Georgia

We have audited the accompanying consolidated statement of financial position of Gwinnett Tech Foundation, Inc. and Subsidiary (the "Foundation") as of June 30, 2012 and 2011, and the related consolidated statements of activities and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of June 30, 2012 and 2011, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Moore Stephens Tiller LLC

Moore Stephens Tiller
Duluth, Georgia
November 9, 2012

Gwinnett Tech Foundation, Inc. and Subsidiary
Consolidated Statements of Financial Position

June 30, 2012 and 2011

Assets

| | 2012 | 2011 |
|--|------------------|------------------|
| Assets | | |
| Cash | \$ 392,811 | \$ 175,293 |
| Certificates of deposits and money market accounts | 1,246,019 | 3,417,356 |
| Unconditional promises to give | 2,014,342 | 1,796,283 |
| Investments - bonds and equity mutual funds | 3,323,182 | 282,013 |
| Property and equipment, net | - | 769 |
| Total Assets | \$ 6,976,354 | \$ 5,671,714 |

Liabilities and Net Assets

| | | |
|---------------------------------------|------------------|------------------|
| Liabilities | | |
| Accounts payable and accrued expenses | \$ 19,915 | \$ 1,677 |
| Funds held for affiliate | 1,173 | 1,133 |
| Total liabilities | 21,088 | 2,810 |
| Net Assets | | |
| Unrestricted - board designated | 154,415 | 282,013 |
| Unrestricted - other | 603,292 | 650,641 |
| Temporarily restricted | 4,100,530 | 4,736,250 |
| Permanently restricted | 2,097,029 | - |
| Total net assets | 6,955,266 | 5,668,904 |
| Total Liabilities and Net Assets | \$ 6,976,354 | \$ 5,671,714 |

The accompanying notes are an integral part of these consolidated financial statements.

Gwinnett Tech Foundation, Inc. and Subsidiary

Consolidated Statement of Activities

For the Year Ended June 30, 2012

| | <u>Unrestricted</u> | <u>Temporarily Restricted</u> | <u>Permanently Restricted</u> | <u>Total</u> |
|---|--------------------------|-----------------------------------|-----------------------------------|----------------------------|
| Support and Revenue | | | | |
| Contributions | \$ 1,687,108 | \$ 1,581,802 | \$ 953,301 | \$ 4,222,211 |
| Interest and dividend income | 21,759 | - | 9,432 | 31,191 |
| Net realized and unrealized losses on investments | (1,162) | - | 29,952 | 28,790 |
| Net assets released from restriction | 369,350 | (329,966) | (39,384) | - |
| Total support and revenue | <u>2,077,055</u> | <u>1,251,836</u> | <u>953,301</u> | <u>4,282,192</u> |
| Expenses | | | | |
| Grants and allocations | 1,031,681 | - | - | 1,031,681 |
| Salaries and benefits | 841,117 | - | - | 841,117 |
| General and administrative | 120,490 | - | - | 120,490 |
| Depreciation | 769 | - | - | 769 |
| Uncollectible pledges | 525 | 1,248 | - | 1,773 |
| Total expenses | <u>1,994,582</u> | <u>1,248</u> | <u>-</u> | <u>1,995,830</u> |
| Contribution Amended From Unconditional to Conditional | <u>-</u> | <u>(1,000,000)</u> | <u>-</u> | <u>(1,000,000)</u> |
| Change in Net Assets | 82,473 | 250,588 | 953,301 | 1,286,362 |
| Transfers | <u>(257,420)</u> | <u>(886,308)</u> | <u>1,143,728</u> | <u>-</u> |
| Change in Net Assets, After Transfers | (174,947) | (635,720) | 2,097,029 | 1,286,362 |
| Net Assets, June 30, 2011 | <u>932,654</u> | <u>4,736,250</u> | <u>-</u> | <u>5,668,904</u> |
| Net Assets, June 30, 2012 | <u><u>\$ 757,707</u></u> | <u><u>\$ 4,100,530</u></u> | <u><u>\$ 2,097,029</u></u> | <u><u>\$ 6,955,266</u></u> |

The accompanying notes are an integral part of these consolidated financial statements.

Gwinnett Tech Foundation, Inc. and Subsidiary

Consolidated Statement of Activities

For the Year Ended June 30, 2011

| | <u>Unrestricted</u> | <u>Temporarily Restricted</u> | <u>Permanently Restricted</u> | <u>Total</u> |
|--|---------------------|-----------------------------------|-----------------------------------|---------------------|
| Support and Revenue | | | | |
| Contributions | \$ 1,579,801 | \$ 304,169 | \$ - | \$ 1,883,970 |
| Interest and dividend income | 35,064 | - | - | 35,064 |
| Net realized and unrealized gains on investments | 42,702 | - | - | 42,702 |
| Net assets released from restriction | 243,018 | (243,018) | - | - |
| Total support and revenue | <u>1,900,585</u> | <u>61,151</u> | <u>-</u> | <u>1,961,736</u> |
| Expenses | | | | |
| Grants and allocations | 907,447 | - | - | 907,447 |
| Salaries and benefits | 711,590 | - | - | 711,590 |
| General and administrative | 93,414 | - | - | 93,414 |
| Depreciation | 766 | - | - | 766 |
| Uncollectible pledges | 10 | 5,150 | - | 5,160 |
| Total expenses | <u>1,713,227</u> | <u>5,150</u> | <u>-</u> | <u>1,718,377</u> |
| Change in Net Assets | 187,358 | 56,001 | - | 243,359 |
| Net Assets, June 30, 2010 | <u>745,296</u> | <u>4,680,249</u> | <u>-</u> | <u>5,425,545</u> |
| Net Assets, June 30, 2011 | <u>\$ 932,654</u> | <u>\$ 4,736,250</u> | <u>\$ -</u> | <u>\$ 5,668,904</u> |

The accompanying notes are an integral part of these consolidated financial statements.

Gwinnett Tech Foundation, Inc. and Subsidiary

Consolidated Statements of Cash Flows

For the Years Ended June 30, 2012 and 2011

| | <u>2012</u> | <u>2011</u> |
|---|-------------------|-------------------|
| Cash Flows From Operating Activities | | |
| Change in net assets | \$ 1,286,362 | \$ 243,359 |
| Adjustments to reconcile change in net assets to net cash provided by operating activities: | | |
| Depreciation | 769 | 766 |
| Restricted contributions to endowments | (953,301) | - |
| Net realized and unrealized gains on investments | (28,790) | (42,702) |
| Changes in assets and liabilities: | | |
| Unconditional promises to give | 181,941 | 414,047 |
| Accounts payable and accrued expenses | 18,238 | (41,311) |
| Funds held for affiliate | 40 | 30 |
| | <u>505,259</u> | <u>574,189</u> |
| <i>Net Cash Provided By Operating Activities</i> | | |
| Cash Flows From Investing Activities | | |
| Net proceeds from (purchases of) certificates of deposits | 2,171,337 | (462,076) |
| Purchases of investments | (3,191,371) | (12,376) |
| Proceeds from sales of investments | 178,992 | 13,132 |
| | <u>(841,042)</u> | <u>(461,320)</u> |
| <i>Net Cash Used In Investing Activities</i> | | |
| Cash Flows From Financing Activities | | |
| Proceeds from contributions restricted for endowments | 553,301 | - |
| | <u>553,301</u> | <u>-</u> |
| <i>Net Cash Provided By Financing Activities</i> | | |
| Net Change in Cash | 217,518 | 112,869 |
| Cash, Beginning | <u>175,293</u> | <u>62,424</u> |
| Cash, Ending | <u>\$ 392,811</u> | <u>\$ 175,293</u> |
| Supplemental Disclosure: | | |
| Non-cash financing activities: | | |
| Endowments included in unconditional promises to give | \$ 400,000 | \$ - |

The accompanying notes are an integral part of these consolidated financial statements.

Gwinnett Tech Foundation, Inc. and Subsidiary

Notes to Consolidated Financial Statements

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations: Gwinnett Tech Foundation, Inc. (the “Foundation”), was established in 1994 to generate and provide additional funds for the support of programs and services to achieve the goals and objectives of Gwinnett Technical College (the “College”) located in metropolitan Atlanta, Georgia. Support and revenue is generated primarily through individual and corporate pledges and contributions.

GTF II, LLC (“GTF II”), a wholly-owned subsidiary of the Foundation, was established in 2005 to construct facilities for use as an Early Education Center. In 2007 the facilities were completed and leased to the Technical College System of Georgia (“TCSG”). In December 2008 this property was contributed to TCSG. For the years ended June 30, 2012 and 2011, GTF II had no significant activities.

Principles of Consolidation: The accompanying financial statements include the consolidated accounts of the Foundation and its wholly owned subsidiary, GTF II. All material inter-company transactions and balances have been eliminated in consolidation.

Basis of Presentation: The financial statements are presented in accordance with generally accepted accounting principles in the United States of America (“GAAP”) for not-for-profit organizations which require the reporting of total assets, liabilities and net assets in a statement of financial position; reporting the change in net assets in a statement of activities; and reporting the sources and uses of cash and cash equivalents in a statement of cash flows.

GAAP also requires that net assets and revenues, gains, expenses and losses be classified as unrestricted, temporarily restricted or permanently restricted based on the existence or absence of donor-imposed restrictions as follows:

Permanently restricted - Net assets are resources whose use by the Foundation is subject to donor-imposed stipulations that neither expire by the passage of time nor can be removed by actions of the Foundation.

Temporarily restricted - Net assets are resources whose use by the Foundation is subject to donor-imposed stipulations that either expire by the passage of time or can be fulfilled by actions of the Foundation.

Unrestricted - Net assets are resources that are neither permanently nor temporarily restricted by donor-imposed stipulations. Unrestricted net assets may be designated for specific purposes by the Foundation or may otherwise be limited by contractual agreements with outside parties.

Cash: The Foundation considers only cash in interest bearing checking accounts to be cash. Cash held in certificates of deposit and in money market accounts are considered investments.

On occasion, the Foundation maintains cash balances on deposit with financial institutions in excess of federally insured limits. Management continually monitors the soundness of these financial institutions and believes the exposure to loss to be minimal.

Gwinnett Tech Foundation, Inc. and Subsidiary

Notes to Consolidated Financial Statements

Investments: Investments are held and managed by a financial institution within a pool of investment funds established for technical colleges within the state of Georgia.

Investments held in the pooled funds consist of bond and equity mutual funds. Investments are carried at fair value based on quoted market prices. Investment income and gains and losses on investments carried at fair value are recorded as increases or decreases in unrestricted net assets unless their use is temporarily or permanently restricted by explicit donor stipulation or by law.

Investment securities are exposed to various risks, such as interest rate risk, market risk and credit risk. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible that changes in risks in the near term would materially affect the amounts reported in the accompanying financial statements.

Promises to Give: Contributions are recognized when the donor makes a promise to give to the Foundation that is, in substance, unconditional. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

The Foundation uses the allowance method to determine uncollectible unconditional promises to give. The allowance is based on management's analysis of specific promises made. Management believes that substantially all unconditional promises to give at June 30, 2012 and 2011 are collectible. Therefore, no allowance for unconditional promises to give has been recognized for the years ended June 30, 2012 and 2011.

Contributions that are expected to be received in future years are recorded at the present value of their estimated future cash flows. Amortization of the discounts is included in contributions in the accompanying consolidated statement of activities. No discount on unconditional promises to give has been recognized for the years ended June 30, 2012 and 2011.

Property and Equipment: Property and equipment are recorded at cost or at fair value at the date of donation. Acquisitions in excess of \$500 are capitalized. Depreciation is calculated using the straight-line method over the estimated useful lives of the individual assets. The estimated useful life of equipment, furniture and fixtures is 10 years.

Funds Held for Affiliate: The Foundation collects and disburses monies for the Gwinnett Tech Alumni Association. The Foundation does not provide any financial support for the Alumni Association.

Use of Estimates: The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements

Gwinnett Tech Foundation, Inc. and Subsidiary

Notes to Consolidated Financial Statements

and the reported amounts of support, revenue, and expenses during the reporting period. Actual results could differ from those estimates.

Income Taxes: The Foundation is a qualifying, nonprofit organization as defined in Section 501(c)(3) of the Internal Revenue Code; therefore, it is exempt from federal and state income taxes.

The Foundation files informational returns in the U.S. federal jurisdiction and one state jurisdiction. The Foundation is generally no longer subject to federal or state tax audits for years before 2008. Interest and penalties related to income taxes are expensed as incurred. There were no interest and penalties charged to expense for the years ended June 30, 2012 and 2011.

GAAP provides guidance for how uncertain tax positions should be recognized, measured, presented and disclosed in the Foundation's financial statements. Management has evaluated the implications of these standards and has not identified any uncertain tax positions for the Foundation; therefore, no tax expense or accruals are included in the accompanying consolidated financial statements.

NOTE 2 – INVESTMENTS

At June 30, 2012 and 2011, the Foundation had investments of \$3,323,182 and \$282,013, respectively, which consist of bond and equity mutual funds. At June 30, 2012, investments were held by a financial institution within a pool of investment funds established for technical colleges within the state of Georgia. At June 30, 2011, investments were held in an individual investment account owned solely by the Foundation. The Foundation incurred investment fees of \$3,219 and \$1,745 for the years ended June 30, 2012 and 2011, respectively, that are included in general and administrative expenses on the consolidated statements of activities.

NOTE 3 - PROMISES TO GIVE

Unconditional Promises to Give: Unconditional promises to give at June 30, 2012 and 2011 are as follows:

| | 2012 | 2011 |
|--------------------------------------|---------------------|---------------------|
| Receivable in less than one year | \$ 985,236 | \$ 1,600,400 |
| Receivable in one to five years | 1,014,106 | 175,883 |
| Receivable in more than five years | 15,000 | 20,000 |
| Total unconditional promises to give | <u>\$ 2,014,342</u> | <u>\$ 1,796,283</u> |

Conditional Promises to Give: On October 3, 2012, the Foundation entered into an agreement with a donor to establish an endowment fund to promote Life and Health Sciences programs for the College. The endowment was funded using a prior donation from the donor of \$1,000,000. The agreement also converted an unconditional promise to give from the donor of \$1,000,000 into a conditional promise to give in the form of a challenge grant to encourage other private donors to give to the endowment. The donor will match on a dollar for dollar basis amounts raised for the endowment prior to December 1, 2013 and will fund matching amounts on or

Gwinnett Tech Foundation, Inc. and Subsidiary

Notes to Consolidated Financial Statements

before December 31, 2013. Any unmatched portion of the conditional promise to give as of December 1, 2013 will be withheld by the donor, but will be available to match future contributions to the endowment on an annual basis as of December 1 each succeeding year through December 1, 2015. The effects of converting the promise to give from unconditional to conditional are included in contribution amended from unconditional to conditional in the accompanying consolidated statement of activities for the year ended June 30, 2012.

NOTE 4 - PROPERTY AND EQUIPMENT

Property and equipment at June 30, 2012 and 2011 consist of the following:

| | <u>2012</u> | <u>2011</u> |
|-----------------------------------|-------------|---------------|
| Equipment, furniture and fixtures | \$ 7,667 | \$ 7,667 |
| Less: accumulated depreciation | (7,667) | (6,898) |
| Property and equipment, net | <u>\$ -</u> | <u>\$ 769</u> |

NOTE 5 – TEMPORARILY AND PERMANENTLY RESTRICTED NET ASSETS

Net assets are temporarily and permanently restricted for the following purposes at June 30, 2012:

| | |
|------------------------------------|---------------------|
| Temporarily restricted: | |
| Academic Programs | \$ 1,852,199 |
| Hudgens Veterans | 1,025,861 |
| Scholarships | 609,138 |
| Professional Excellence Fund | 277,772 |
| Life Sciences | 142,781 |
| Other temporarily restricted | 192,779 |
| Total | <u>\$ 4,100,530</u> |
| Permanently restricted: | |
| Life and Health Sciences Endowment | \$ 1,000,000 |
| Delta Nursing Endowment | 500,000 |
| Clarke Family Nursing Endowment | 450,444 |
| Other permanently restricted | 146,585 |
| Total | <u>\$ 2,097,029</u> |

Gwinnett Tech Foundation, Inc. and Subsidiary

Notes to Consolidated Financial Statements

Net assets are temporarily restricted for the following purposes at June 30, 2011:

| | |
|------------------------------|---------------------|
| Temporarily restricted: | |
| Life Sciences | \$ 2,017,495 |
| Hudgens Veterans Affairs | 1,070,221 |
| Academic Programs | 774,569 |
| Scholarships | 379,217 |
| Professional Excellence Fund | 318,913 |
| Other temporarily restricted | 175,835 |
| Total | <u>\$ 4,736,250</u> |

NOTE 6 - CONCENTRATIONS

For the year ended June 30, 2012, promises to give from two donors represented approximately 60% of unconditional promises to give. For the year ended June 30, 2011, promises to give from one donor represented approximately 83% of unconditional promises to give.

NOTE 7 - DONATED SERVICES AND GOODS

Contributions of services are recognized when received if such services (a) enhance nonfinancial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not donated. Donated services of \$885,551 and \$753,859 were recognized for the years ended June 30, 2012 and 2011, respectively, and are included in unrestricted contributions in the consolidated statements of activities. \$876,927 and \$744,414 of donated services consisted of salaries and general operating expenses as provided for under the Memorandum of Agreement between the Foundation and the College for the years ended June 30, 2012 and 2011, respectively.

The Foundation recognizes donated goods at the estimated fair value at the date of donation. Donated goods of \$681,501 and \$568,649 were recognized for the years ending June 30, 2012 and 2011, respectively, and are included in unrestricted contributions in the consolidated statements of activities. These goods were donated by the Foundation to Gwinnett Technical College and are included in grants and allocations in the consolidated statements of activities. Additionally, office space for the Foundation is provided at no cost to the Foundation; no amount for this benefit has been recognized in the consolidated statements of activities.

NOTE 8 - ADMINISTRATIVE GIFT ALLOCATIONS

The Foundation may charge a one-time fee of up to 10% upon receipt of certain restricted cash donations. The fee is considered an administrative gift allocation, which is allocated to the unrestricted operating fund to help offset the cost of operating the Foundation. For the years ended June 30, 2012 and 2011, administrative gift allocations were \$34,873 and \$6,969, respectively, and are included in net assets released from restriction in the consolidated statements of activities.

Gwinnett Tech Foundation, Inc. and Subsidiary

Notes to Consolidated Financial Statements

NOTE 9 - FAIR VALUE MEASUREMENTS

In accordance with the authoritative guidance on fair value measurements and disclosures under GAAP, the Foundation discloses and recognizes the fair value of its assets and liabilities using a hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The guidance establishes three levels of fair value as follows:

Level 1 — Valuation is based on unadjusted quoted prices in active markets that are accessible at the measurement date for identical investments.

Level 2 — Valuation is based on inputs other than quoted prices that are observable for the asset either directly or indirectly, including inputs in markets that are not considered to be active and investments in investees which may permit redemption at the net asset value (or equivalent) within the near term of the measurement date.

Level 3 — Valuation is based on unobservable inputs and investments in investees which do not permit redemption at the net asset value (or equivalent) within the near term of the measurement date.

The inputs or methodology used for valuing investments are not necessarily an indication of the risk associated with investing in those investments.

Investments are required to be recorded at fair value on a recurring basis. When available, the Foundation uses quoted market prices to determine the fair value of investment securities, and they are included in Level 1.

Assets as of June 30, 2012 measured at fair value on a recurring basis are summarized below:

| | Level 1 | Level 2 | Level 3 | Total |
|--|---------------------|-------------|-------------|---------------------|
| Certificates of deposits and money market accounts | \$ 1,246,019 | \$ - | \$ - | \$ 1,246,019 |
| Bonds and equity mutual funds | 3,323,182 | - | - | 3,323,182 |
| Total | <u>\$ 4,569,201</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 4,569,201</u> |

Assets as of June 30, 2011 measured at fair value on a recurring basis are summarized below:

| | Level 1 | Level 2 | Level 3 | Total |
|--|---------------------|-------------|-------------|---------------------|
| Certificates of deposits and money market accounts | \$ 3,417,356 | \$ - | \$ - | \$ 3,417,356 |
| Bonds and equity mutual funds | 282,013 | - | - | 282,013 |
| Total | <u>\$ 3,699,369</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 3,699,369</u> |

Gwinnett Tech Foundation, Inc. and Subsidiary

Notes to Consolidated Financial Statements

NOTE 10 - RELATED PARTY TRANSACTIONS

At June 30, 2012 and 2011, \$182,223 and \$91,854 of receivables from the members of the Foundation's Board of Directors are included in unconditional promises to give. Unrestricted contributions for the years ended June 30, 2012 and 2011 included \$78,000 and \$89,700, respectively, of donations from members of the Foundation's Board of Directors. Temporarily restricted contributions for the years ended June 30, 2012 and 2011 included \$45,000 and \$5,000, respectively, of donations from members of the Foundation's Board of Directors.

NOTE 11 - ENDOWMENTS

The Foundation's endowments include board-designated and individual donor restricted endowment funds. The net assets associated with board-designated funds are classified and reported as unrestricted net assets. The net assets associated with donor-restricted funds are classified and reported based on the existence or absence of donor imposed restrictions.

Interpretation of Relevant Law: The Board of Directors of the Foundation has interpreted the Georgia Uniform Prudent Management of Institutional Funds Act of 2008 ("UPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of the gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

Endowment Spending Policy: The Foundation's spending policy for unrestricted endowments is that no spending of endowment funds will occur until the fund reaches a balance of \$100,000. For funds with balances of \$100,000 to \$250,000, expenditures may be up to 50% of investment income. For funds with balances greater than \$250,000, expenditures may be up to 75% of investment income. For funds with balances less than the original principal balance, the Foundation's policy is to suspend expenditures until the principal value is restored.

The Foundation's spending policy for restricted endowments is that the endowment will be awarded utilizing the average of the previous three years' total return on December 31 of the year following the establishment of the fund. A maximum of 5% of the fund balance can be awarded. If the total return is less than 5%, the Board will determine the award up to 3.5%. The original principal (corpus) of the fund shall not be subject to distribution at any time.

Endowment Investment Policy: The Foundation's return objective for endowment assets is to preserve the principal of the endowed funds, as well as, provide funding to programs supported by the endowment. The goal is to produce an annualized total return that equals, and if possible exceeds the return of a balanced market index comprised 60% of the Russell 3000 equity index and 40% of the Barclays Capital Aggregate Bond Index over a rolling period of three to five years. To achieve its return objectives, the Foundation employs a total return strategy where investment returns are generated through capital appreciation (realized and unrealized) and current yield (interest and dividends).

Gwinnett Tech Foundation, Inc. and Subsidiary

Notes to Consolidated Financial Statements

The endowment composition, changes, and net asset classifications for the year ended June 30, 2012 are:

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|--|-------------------|---------------------------|---------------------------|---------------------|
| Donor restricted endowment funds | \$ - | \$ 50,048 | \$ 2,097,029 | \$ 2,147,077 |
| Board-designated endowment funds | \$ 154,415 | - | - | 154,415 |
| Total funds | <u>\$ 154,415</u> | <u>\$ 50,048</u> | <u>\$ 2,097,029</u> | <u>\$ 2,301,492</u> |
| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
| Endowment net assets, beginning of year | \$ 282,013 | \$ - | \$ - | \$ 282,013 |
| Unrealized gains on investments | (1,705) | - | 25,212 | 23,507 |
| Realized gains on investments | 543 | - | 4,740 | 5,283 |
| Interest and dividend income | 3,369 | - | 9,432 | 12,801 |
| Contributions | - | - | 953,301 | 953,301 |
| Amounts appropriated for expenditure | (906) | (5,769) | (39,384) | (46,059) |
| Reclassifications | (128,899) | 55,817 | 1,143,728 | 1,070,646 |
| Endowment net assets, end of year | <u>\$ 154,415</u> | <u>\$ 50,048</u> | <u>\$ 2,097,029</u> | <u>\$ 2,301,492</u> |

The endowment composition, changes, and net asset classifications for the year ended June 30, 2011 are:

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|--|-------------------|---------------------------|---------------------------|-------------------|
| Donor restricted endowment funds | \$ - | \$ - | \$ - | \$ - |
| Board-designated endowment funds | 282,013 | - | - | 282,013 |
| Total funds | <u>\$ 282,013</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 282,013</u> |
| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
| Endowment net assets, beginning of year | \$ 240,067 | \$ - | \$ - | \$ 240,067 |
| Unrealized gains on investments | 18,730 | - | - | 18,730 |
| Realized gains on investments | 23,972 | - | - | 23,972 |
| Interest and dividend income | 5,947 | - | - | 5,947 |
| Contributions | - | - | - | - |
| Amounts appropriated for expenditure | (6,703) | - | - | (6,703) |
| Reclassifications | - | - | - | - |
| Endowment net assets, end of year | <u>\$ 282,013</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 282,013</u> |

Gwinnett Tech Foundation, Inc. and Subsidiary

Notes to Consolidated Financial Statements

Funds with Deficiencies: Occasionally, the fair value of assets associated with individual endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration. In accordance with GAAP, deficiencies of this nature that are reported in unrestricted net assets were \$1,140 and \$0 as of June 30, 2012 and 2011, respectively.

NOTE 12 - SUBSEQUENT EVENTS

The Foundation has evaluated events occurring after June 30, 2012 through November 9, 2012, the date on which the consolidated financial statements were available to be issued.

On October 3, 2012, the Foundation entered into an agreement with a donor to establish an endowment fund to promote Life and Health Sciences programs for the College (see Note 3).

No other significant events occurred subsequent to the statement of financial position date but prior to issuance that would have a material impact on the consolidated financial statements or disclosures.